



To: Bill Powell
Assistant Superintendent for Support Services

From: Jennifer Chiu
Director of Procurement Services

Date: November 11, 2021

Re: Point of Sale (POS) System, Request for Proposal
Annual Contract # 22-01-5029RFP

The following proposals were received and opened at 3:00 p.m., Tuesday, October 19, 2021, as advertised and specified in documents concerning **Annual Contract # 22-01-5029RFP Point of Sale (POS) System, Request for Proposal**. The proposals received are located on page 3.

^a Award to low bidder best meeting needs of the District.

^b Does not meet specifications of the District.

Recommendation: Appetize Technologies, Inc.

Funding: Activity Funds, Bond Funds, Grant Funds, M & O Funds

Estimated Expenditure: \$60,000.00

Contract Term: January 1, 2022 - December 31, 2022

Renewal: 2 Years

hb



Memo

To: Jennifer Chiu
From: Nicole Williamson
CC: Bill Powell
Date: November 11, 2021
Re: **Point of Sale (POS) System, Request for Proposal #22-01-5029RFP**

The District's Berry Center Review Committee recommends Appetize Technologies, Inc. as the District's Point of Sale (POS) System for the period January 1, 2022 through December 31, 2022 with an option to extend for four (4) additional one-year terms through December 31, 2026.

Based on the quantitative comparisons with other proposers and the primary selection criteria recommended by the Texas Education Agency (TEA), the committee believes the District will have the most favorable position with Appetize Technologies, Inc. The District has an ongoing relationship with Appetize Technologies, Inc. where they have demonstrated their attention to the needs of the District and have provided excellent customer service.

If you have any questions or require additional information, please feel free to contact me at 281-894-3930.

Thank you.

#22-01-5029RFP Point of Sales (POS) System, Request for Proposal

COMPONENT CRITERIA

Total Bid:	<u>Appetize Technologies, Inc.</u>^a	KAEM Technologies (USA), Inc.^b (Software Only)	DD New, LLC dba School Payments
Total 1st Year's Cost	<u>\$19,985.00</u>	\$29,000.00	\$95,293.00
Total annual cost / year (Year 2 to 5)	<u>\$79,580.00</u>	\$11,600.00	\$381,172.00
Component Cost Breakdown:			
POS Server Cost	<u>\$0.00</u>		\$41,940.00
POS Hardware & Peripherals	<u>\$24,200.00</u>	No hardware provided - only software	\$66,744.00
POS Software Cost	<u>\$0.00</u>	\$29,000.00	\$296,885.00
Solution Hosting / SaaS Cost (annual)	<u>\$0.00</u>	\$8,000.00	\$137,640.00
Solution Deployment / Installation Cost	<u>\$8,400.00</u>	\$5,000.00	\$54,000.00
Misc. Components			
Additional Expenses (shipping, travel, etc.)	<u>\$2,884.00</u>	\$8,190.00	
TOTALS	<u>\$135,049.00</u>	\$90,790.00	\$1,073,674.00